

#### Freight Forwarding Solution



cfproonline.com





### **C&F PRO Access Modes**

#### 1. C&F Agents

Digitize operations, Improve Customer Service Departments, Increase timeliness execution of C&F tasks, Enable Companies see the entire picture of their operations, Boost staff morale.

#### 2. Importer Access

Access their cargo status updates directly

#### 3. Transporter access

Access and update cargo they are transporting e.g. Port Exit Dates, Cross Border Dates, Container Return Dates etc. Upload interchange documents to demonstrate proof of returning containers.





#### **C&F PRO Access Platforms**

1. Online & Desktop Versions Accessible on PCs & Tablets

2. Mobile Access (In Beta)





#### **1. Online access via internet browsers:**

C&F PRO enables your team to work from any location (subject to permissions).

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### Key System Features 2. Job Entry



C&F PRO features the Job Entry module where consignment details such as Shipping, Cargo Details, Transport and Verification details are entered per Bill of Lading. The **Smart Status Panel** informs on critical aspects such as **Storage and Demurrage Status, etc.** 

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### **3. Importer / Client Access:**

C&F PRO provides an interface for Importers providing them access to their consignments and status **updates to provide a high quality customer service** without the need to wait for reports.

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#### 4. Text messages / alerts

You can send Text alerts to your clients to provide them daily updates or request for their urgent action for a faster clearing process. Messages can be configured to come from an Agents Sender ID

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#### 5. The Action Center & Automated Alerts

The Action Center is central dashboard that provides snapshot of the entire freight forwarding operations notifications and alerts for items in the clearing pipeline requiring urgent actions such as **consignments incurring storage and demurrage charges.** 

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Alert / Status	Required Action	No of Jobs			
1. Progress Update Required Job Progress NOT Updated in 3 or More Days	Update Job Progress Last Processed: 30 Jan 2020 06 00 PM	9 Jobs	Process		
2. Missing Shipping Information Missing Vessel Information, ETA, BerthingDate or Shipping Line	Enter Shipping Information Last Processed: 30 Jan 2020 06 00 PM	37 Jobs	Process		
3. Incomplete Documents Jobs with Incomplete Documents Received	Follow up Documents Last Processed: 30 Jan 2020 06 00 PM	90 Jobs	Process		
4. Storage Charges Alert Job with 3 Days or Less or Already incurring Storage Charges	Expedite Clearance & Dispatch Last Processed: 29 Apr 2019 01 43 PM	98 Jobs	Process		
5. Invoicing Alert for C&F Agent Due Uninvoiced Jobs in the Last 1 Month	Create Invoice(s) for Job Last Processed: 23 Apr 2019 11 14 AM	105 Jobs	Process	Send	
6. Client Jobs Progress Report Alerts Automated Jobs Progress Report Sent to Client	Process (Optional) Last Processed: 14 May 2019 11 56 PM	7 Reports	Process & Send		
7. Detailed Visibility Report Alerts Automated Detailed Visibility Report to Client / Importer	Process (Optional) Last Processed: 30 Jan 2020 02 51 PM	53 Reports	Process	Send	



Progress Report

#### 6. Daily Progress Status Updates

Daily Progress updater enables the agent to capture the clearing process and provide a daily status report to the client / consignee so that they are can plan accordingly for duties, levies, transport costs, etc. Updates are based on Key Performance Indicators (KPI)

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### 7. Standard Visibility Report

A Key feature of C&F PRO is the Standard Visibility Report that enables the C&F Agent to see the entire picture of their operations. This is complemented by the **Detailed Visibility Report** that provides the Client a report of all their consignments under clearance.

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#### 8. Key Performance Indicator (KPI) Reports

The Key Performance Indicator (KPI) Report enables C&F Agents to measure their performance such as Clearance and Transit Days. The KPI Report is automatically generated as the consignment progress updates are entered for daily operations.

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### **Key System Features** 9. Container Control



Enables the C&F Agent to track all container movement, storage and demurrage charges

CF	<b>PRO</b> Inline								Insta Cover			Logistics 3 Imran Pa Sign O	sta 🎿	
Dashboard	J	lob Entry	Standard	d Visibility	Reports	Ac	tion Center (	Messa	ging 💿 🛛 Aci	counts	Settir	ngs	Sup	port
Standard Vis	ibility	Contai	iner Control	Detailed Job	Visibility	KPI Report		Cargo Processing	Summary	Container	Deposits & Refu	inds	Bond Ar	nalysis
Container	Contr	rol				Search Cont	ainer No, BL No	or Ref No					Sea	rch
Filter Agent/Bro	ker		Filter Job Type		Filter Container	Status	Filter Payload		Filter CFS	F	ilter Demurrage D	ays		
		🗆	(All)	۲	(All)	•	(All)	•	(All)	•	(All)	•	Omit Cros	sed Border
Filter Client			Filter Consignee		Filter Vessel		Filter Transpo	rter	Filter ReleaseOrder	F	ilter Destination		🔲 s O Cs On	ly
)		🗆			(All)	•	(All)	•	(All)	•	(All)	•	< Appl	y Filter
13 Cargo Items	01 Dec 2	2019 12:00 A	M - 30 Jan 2020	11:59 PM (Open	Jobs )									
Sort By Job Da	te 🔍 Sort	By Ref No	Sort By Job ID	Sort By Berth	Date 🔍 By Stor	age Days 🔍 B	y Demurrage	Days Sort :	Z-A 🔻	Show Max I	tems: 1000	•	< Apply	Sort
365/7569TR/20	DRYU2	504641	1x20	MSC LEVINA	CNT	-3	14 Jan 2020	KBX 192X	TRANSPARES KENYA	01 Jan 180	0 01 Jan 1800	LOADED	OUT -1	
365/7569TR/20	DFSU2	827619	1x20	MSC LEVINA	CNT	-3	14 Jan 2020	KAE 910N	TRANSPARES KENYA LIMITED	01 Jan 180	0 01 Jan 1800	LOADED	OUT -1	
65/7569TR/20	FSCU79	927576	1x20	MSC LEVINA	CNT	-3	14 Jan 2020	KCD 673Y	TRANSPARES KENYA LIMITED	01 Jan 180	0 01 Jan 1800	LOADED	OUT -1	
65/7569TR/20	TCLU23	372664	1x20	MSC LEVINA	CNT	-4	15 Jan 2020	KBX 611E	TRANSPARES KENYA LIMITED	01 Jan 180	0 01 Jan 1800	LOADED	OUT -1	
65/7569TR/20	MEDU2	2453400	1x20	MSC LEVINA	CNT	-4	15 Jan 2020	KBX 830Q	TRANSPARES KENYA LIMITED	01 Jan 180	0 01 Jan 1800	LOADED	OUT -1	
65/7569TR/20	CAXU6	350648	1x20	MSC LEVINA	CNT	-3	14 Jan 2020	KCB 699U	TRANSPARES KENYA LIMITED	01 Jan 180	0 01 Jan 1800	LOADED	OUT -1	
365/7569TR/20	GLDU3	659230	1x20	MSC LEVINA	CNT	-4	15 Jan 2020	KBG 522A	TRANSPARES KENYA LIMITED	01 Jan 180	0 01 Jan 1800	LOADED	OUT -1	
									ΤΡΔΝΙϚΡΔΡΕς ΚΈΝΙΥΔ					
tal CBM:	Total Weig	ght Kgs:	Total TEUs:	Total 1x20 Cont	ainers Total 1x40	Containers Tota	al Containers	Total Cargo It	ems (Qty):	Edit	Container		Go To	dol dol
096.94	16,141.2	2	368	180	92	272	2	313					Refr	ach
edefined Time Sco	be	Loaded Jobs											Reff	C211
	•	Open Jobs		Go	Show	More Columns								
		To Date												
ast 1 Month rom Date		30 Jan 2020												



Codealot

Copyright © 2020 Cybermonk Software Development



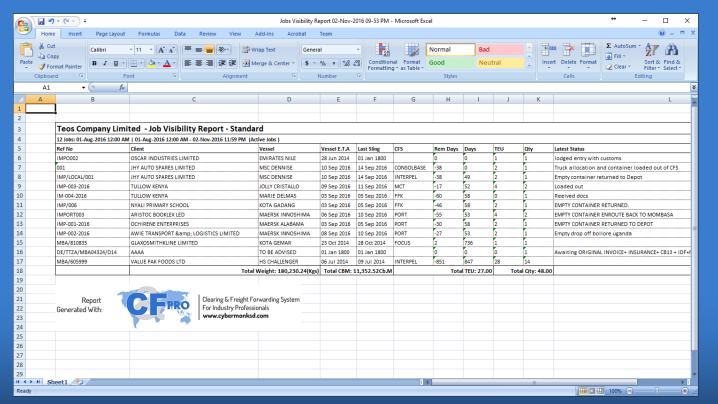
### **10. Invoicing and Job Costing**

C&F PRO features consignment based invoicing and job costing that informs on the cost and revenues generated by every job. C&F PRO also generates alerts for completed jobs that have not been invoiced, to prevent cash-flow problems to the Clearing Agent.

Dashboard	1.1.5.1	C	1100.00.000			A 12 10						0.00	Current
	lob Invoice												Support
Job Entry													> >>
	-	0000000980		▼ Go 1J	ob Invoices		bice Header:	Invoice		•		New Invoice	bs of 2665
Job ID:		Logistics 365				▼ Set	Invoice Type:					Delete Invoice	
Job Date: 2		KALPARILA UGAN	DA LTD.							-			
Agent / Broker:	Reference No.	L365/7040TR/19	)				pice Status	Open		•		Invoice PDF	
Client: K	Invoice Date:	30-Jan-2020				Invo	bice No:	00000009	80			Job Cost Sheet	
K	4 Invoice Items											Job Cost sheet	
	Item Description			Rate	Quantity	Amount	Taxable	Тах Туре	Tax 9	5 Tax A	nount	Total	
Job Type: T	AGENCY FEES			8,000.00	1.00	8,000.00	4	S	16.00	0 1;	80.00	9,280.00	
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KPI Status: C	Cartage			500.00	1.00	500.00			0.00	0	0.00	500.00	
Container / Car <u>c</u>	Duty Charges			25,000.00	1.00	25,000.00			0.00	b	0.00	25,000.00	
Pay Load (													emr Days
1x20 N													
1x20 N													
1x20 N	Add Item(	5)	Edit	Rem	ove	Job Cost:		C	.00	Sub Total:		38,500.00	
1х20 т										Тахс		2,080.00	
1x20 C	Invoice Currency:		_								Tax is In		
Add Cargo	Kenyan Shilling			Storage: 20 Days In Storag		murrage: Days in Demurrage				Total:		40,580.00	argo View
Description of Goo	Sales Person:									Paid:		0.00	
14X20' CONTAINI			•							Amt Due:		40,580.00	
								Payments				Save	
Shipper: B													
												Close	



### **Key System Features** 11. Data Export Functions to Excel or PDF documents





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#### **12. Master Data Settings**

Enables the C&F Agent to populate and re-use frequently entered data items such as Clients, Consignees, Shipping Lines, Shipping Vessels, Transporters etc. This provides for rapid and error free data entry.

CFPRO					Logistics 365 Imran Pasta Sign Out
Dashboard Job Entry			-		
	Shipping Lines				
Settings & References	Shipping Lir	es			
hese are C&F PRO Online Inputs, Re			Search		New Shipping Line
	Shippingline ID	Shipping Line		Shipper's Name:	
imary Data:	000002481-90	TREVEVART		TREVEVART	
Clients Consignees	000002480-95	TOTAL TRANSPORT SYSTEMS LIMITED		Local Free Days	
	000001480-17	OCEAN NETWORK EXPRESS		0 TransitFreeDays	
stem Inputs & References:	000001479-98	HOEGH AUTOLINERS		0	
Job Types & Documents		ARK SHIPPING LINE			
	000001478-36				
	000001477-31	BDP INTERNATIONAL			
Special Cargo Goods I	000001471-58	SEVEN SEAS SHIPPING LINE			Demmurage Tarrifs
	000001452-05	KENYA NATIONAL SHIPPING LINE			Refresh
	000000451-39	SACO SHIPPING LINE			Rencon
opyright © 2020 Cybermonk Softwar	000000449-07	LCL LOGISTIX		<b>.</b>	Delete
fy	56 Shipping Lines				
					Save
	Export	to Excel			
					Close





C&F PRO is able to integrate into C&F Agent website to provide consgiment tracking to their clients.

agl AfriAsia Global Logistics	HOME TRACK OUP	R SERVICES 🛩 ABOUT US CONTACT US				
Track Your Cargo						
Tarsa Pizza Piet No: 163 B Moi Avanue Next to Bandari College PO: BOX 16589 - 80100, Mombaza - Kenya		AfriAsia Global Logisti	CS	HOME TRACK OUR SERVICES V ABOUT US CONTACT US		
Tracking Options ⊕ Container No. ⊖ Bill of Lading No. ⊖ Reference No.		Track Your Cargo				
HLBU1318602 Track Enter Number Provided by your C&F Agent Correctly a		Job Progress Report < Go Back to Tracking		Email PDF PDF Report		
		Job Header		Status Updates - 24		
	tt Correctly and Click Track	Ref No: ALF-19-000110	Vessel E.T.A: Job Date: 04 Dec 2019 28 Oct 2019	Mary Tinga		
		Client: GEX LOGISTICS - UGANDA	Vessel: Origin :	2. CONTAINER LOADED OUT 06 Dec 2019 09:12 AM - KPI; Port Exit Date (Cleared / Released)		
		Consignee:	Vessel Status: Entry No:	Mary Tinga		
		BLUE FLAME LIMITED +256 750333480		3. T1 RECEIVED , READY FOR LOADING 05 Dec 2019 04:55 PM - KPI: Documents Received		
		Job Type: Days Taken: Order No: TRANSIT -	Bill of Lading No: Manifest No: HLCUIZ1191014703	S Dec 2019 UESS FM - KHI: Documents Received		
		Description of Goods: MIXER FRUIT EXTRACTORS	CFS / Site:	4. TRUCK ALLOCATED AWAITING T1 04 Dec 2019 05:02 PM - KPI: Decuments Received		
		Container   Cargo & Transport : 1 Items		Dorothy John		
		Container No Weight Pay Load	Vehicle No Port Exit Date	5. VESSEL BERTHED , AWAITING CONTAINER DISCHARGE 04 Dec 2019 04:57 PM - KPI: Documents Received		
		1 HLBU1318602 10490.60 1X40	KBS960A / ZC 5812 06 Dec 2019	Dorothy John		
				6. RECEIVED DELIVERY ORDER 04 Dec 2019 0454 PM - KPt: Documents Received Dirototry John		
				7. VESSEL ETA HAS CHANGED TO 04.12.2019         03 Dec 2019 0535 PM         - KPC Vessel ETA Update           1 Dorothy John         -		



C&F PRO aims to integrate with the following institutions to provide data directly into the system for increased efficiency:

#### **1. Shipping Lines:**

**Required Data:** 

- 1. Vessel Information and status, Voyage numbers, ETA, Berthing Dates
- 2. Bill of lading headers (Consignees, Supplier etc) and cargo details.
- 3. Vessel last sling dates
- 4. Delivery order status and details
- 5. Shipping Line charges, Demurrage charges, etc
- 6. Container return dates, Interchange numbers and note





#### 2. Kenya Ports Authority, ICD & CFS

**Required Data:** 

- **1.** Port charges statuses
- 2. Loading orders details and status
- 3. Release order details and status
- 4. Port exit & Ready loading status and dates
- 5. Storage Charges, etc

#### 3. Kenya Revenue Authority

**Required Data:** 

- 1. Lodged entry status and remarks
- 2. Duty / Tax advices, etc





#### 4. KEBS, KEPHIS, Ministry of Health, etc:

**Required Data:** 

- 1. Verification start and end dates, remarks, etc
- 2. Special & Dangerous Cargo status and advice, etc

#### 5. Transporters:

**Required Data:** 

- 1. On loading status and dates
- 2. Cross border Dates, Delivery dates, Off-loading dates
- 3. Container return to depot stays and dates



### System Development

C&F PRO is developed in close collaboration with Industry players and leaders in the Freight Forwarding Industry in East Africa such as DHL Global Forwarding & Logistics 365 (Transpares Group).

From their input and direction, the system has been designed to be extremely user friendly and easy to learn and use.

A Proper Homegrown Solution to the Challenges facing our logistics industry.







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### System Development

Development of C&F PRO was 50% funded by the TradeMark East Africa – TMEA) Under the Logistics Innovation for Trade Fund (LIFT)









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## Some Companies on C&F PRO

- 1. Afriasia Global Logistics
- 2. Goldsail Asia Africa Logistics
- 3. Skyman Freighters
- 4. Logistics 365
- 5. Tallient Logistics Limited
- 6. DHL Global Forwarding Kenya
- 7. Teos Company
- 8. Weston Logistics
- 9. Seacross Freighters
- 10. Shipmarc Clearing & Forwarding





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### The Future of Logistics & Import / Export Trade in Eastern Africa



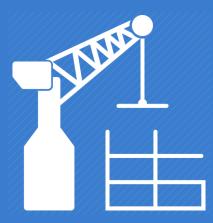
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# **KENYA**

1. MOMBASA PORT MOMBASA CONTAINER TERMINAL



Berths: 19 Annual Capacity: ✓TEUS - 1.1 Million

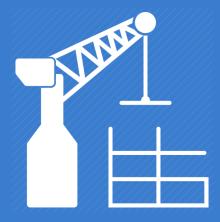
✓ General Cargo - 26 Million Tons





# **KENYA**

#### 2. MOMBASA PORT KIPEVU CONTAINER TERMINAL (Under Construction - Budget - KES. 25 Billion)

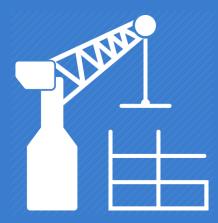


Berths: 2 Annual Capacity: ✓ TEUS - 1.65 Million ✓ General Cargo - 80 Thousand Tons





**KENYA** 3. LAMU PORT (LAPSSET PROJECT - KES. 1.5 Trillion)



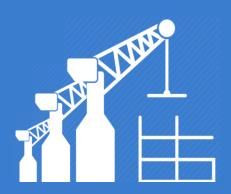
**Berths: 32** Projected Annual Capacity by year 2024 3 Berths - (Budget Kes 42 Billion)

✓ TEUS: 1.2 Million
✓ General Cargo: 13.5 Million Tons
✓ 29.9 million Tons by year 2030



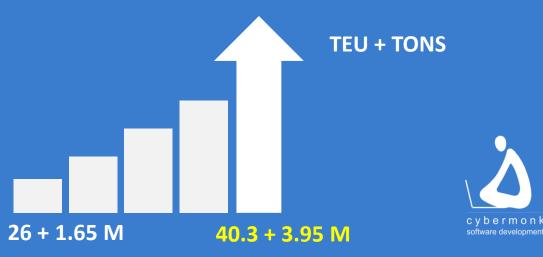


### KENYA MOMBASA + LAMU PORTS (Year 2016 / 2024)



**Total Berths: 21 / 24 Projected Annual Capacities:** 

✓ TEUS: 1.65 / 3.95 Million
✓ General Cargo: 26 / 40.3 Million Tons





# **Conclusion:**

The Projected Annual Capacities for Imports and exports are set to increase by 100% and higher by the year 2024.

To match this increase in logistics trade and also remain competitive using the same resources, C&F Agents must embrace and invest in solutions that increase their efficiency of clearing cargo.





### Logistics Performance global rankings 2016

Germany ranks as the world champion in logistics. Higher than two years ago.

Wolfgang Lehmacher Global Executive and Director World Economic Forum

Country	Year	LPI Rank	LPI Score
Germany	2016	1	4.23
Luxembourg	2016	2	4.22
Sweden	2016	3	4.20
Netherlands	2016	4	4.19
Singapore	2016	5	4.14
Belgium	2016	6	4.11
Austria	2016	7	4.10
United Kingdom	2016	8	4.07
Hong Kong, China	2016	9	4.07
United States	2016	10	3.99







### World Bank Report

**Connecting to Compete : Trade Logistics in the Global Economy.** 

"Logistics performance is central to the economic growth and competitiveness of countries. Logistics sector is now recognized as one of the core pillars of economic development."

**Wolfgang Lehmacher** Global Executive and Director World Economic Forum





Freight Forwarding Solution

#### The Best in the Industry

